

## Message Text

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44

ACTION EUR-01

INFO OCT-01 ISO-00 PA-01 EB-01 COME-00 /004 W

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P R 181529Z APR 75

FM AMEMBASSY WARSAW

TO USINFO PRIORITY

INFO SECSTATE WASHDC 4463

AMEMBASSY VIENNA

AMCONSUL POZNAN

AMCONSUL KRAKOW

UNCLAS WARSAW 2322

USINFO FOR IBS-POLISH SERVICE, IPS, IEE

VIENNA FOR RPO

E.O. 11652: N/A

TAGS: SCUL, PL

SUBJECT: VISIT BY DEPUTY ASSISTANT SECRETARY OF COMMERCE ARTHUR  
DOWNEY

1. COMPLETING A TWO-DAY VISIT TO POLAND, DEPUTY ASSISTANT  
SECRETARY OF COMMERCE ARTHUR DOWNEY FRIDAY CITED AN "ENOR-  
MOUS POTENTIAL FOR TWO-WAY TRADE" BETWEEN POLAND AND UNITED  
STATES. RESPONSIBLE FOR EAST/WEST TRADE AFFAIRS IN THE  
COMMERCE DEPARTMENT, DOWNEY CONSULTED WITH HIGH RANKING  
POLISH OFFICIALS AND VISITED FACTORIES IN MIELEC AND RZESZOW.

2. THE COMMERCE DEPARTMENT REPRESENTATIVE EXPECTS THAT  
POLISH-AMERICAN TRADE WILL SUBSTANTIALLY EXCEED THE ONE  
BILLION DOLLAR GOAL SET FOR 1976. HE DOUBTS "ANY DRAMATIC  
IMPACT" OF THE CURRENT RECESSION ON POLISH-AMERICAN  
TRADE. DURING SUCH PERIODS, DOWNEY SAID, AMERICAN  
INDUSTRIES IN FACT ARE EVEN MORE EAGER FOR NEW  
CUSTOMERS AND MARKETS. DECLINING INTEREST RATES IN THE  
UNITED STATES, DOWNEY OBSERVED FURTHER, ALSO SHOULD  
HAVE A POSITIVE EFFECT ON AN EXPANDED VOLUME OF POLISH-  
AMERICAN TRADE IN THE COMING MONTHS. HE ALSO NOTED THE  
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PARTICULARLY STRONG INTEREST AMONG AMERICAN COMPANIES IN

AIRCRAFT-RELATED PRODUCTS MANUFACTURED BY POLISH INDUSTRY. ON THURSDAY, MR DOWNEY TOURED THE "PREZETEL" ENTERPRISE'S AIRCRAFT ENGINE FACTORY AT RZESZOW, AS WELL AS THE MIELEC FACTORY, WHICH PRODUCES GOLF CARTS FOR THE AMERICAN MARKET.

2. IN WARSAW, MR DOWNEY CONFERRED WITH VICE-MINISTER OF FOREIGN TRADE HENRYK PRUCHNIEWICZ, VICE-MINISTER OF FOREIGN AFFAIRS ROMAN SPASOWSKI, WITOLD BIEN, PRESIDENT OF THE POLISH NATIONAL BANK, AND VICE-MINISTER OF MACHINE INDUSTRY JANUSZ SZOTEK.

DAVIES

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NNN

## Message Attributes

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**Copy:** SINGLE  
**Draft Date:** 18 APR 1975  
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**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
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**TAGS:** SCUL, OVIP, EWWT, PL, (DOWNEY, ARTHUR)  
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